

# VICTOR AMANA

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## EDUCATION

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### YALE UNIVERSITY

Expected 5/2024

#### Master of Public Health (MPH), Chronic Disease Epidemiology

- Yale Horstman Scholarship Awardee 2022
- Member, Yale Graduate Consulting Club

### UNIVERSITY OF LAGOS

02/2019

#### Bachelor of Pharmacy (First Class Honors)

GPA – 3.88/4.0

- Four-time recipient of Vice Chancellor's Award for Academic Excellence
- Graduated top 2% of a class of 170 students.

## PROFESSIONAL EXPERIENCE

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### BOSTON CONSULTING GROUP

Summit, NJ.

#### Senior Summer Associate

06/2023 – 08/2023

- Designed op-model changes across data, processes, and people needed to support the deployment of a supply planning solution (Kinaxis RapidResponse) for a global pharmaceutical company; 20% efficiencies expected over 3 years.
- Collaborated on industry benchmark interviews and created a reference compendium for BCG that highlighted the key value drivers necessary for the successful deployment of Kinaxis RapidResponse.
- Outlined a client value story for the deployment of Kinaxis – RapidResponse estimated at 5% of inventory carrying costs or \$2B.

### YALE SCHOOL OF ENVIRONMENT

New Haven, CT

#### Research Assistant

11/2022 – 05/2023

- Developed a database for industrial wastewater concessions issued by the government to companies in Mexico over the past 50 years.
- Carried out a literature review outlining the negative impacts of mining on the health of marginalized populations in Mexico.

### SANOFI AVENTIS LTD (Leading Multinational Pharmaceutical Company)

Lagos, Nigeria

#### Demand Planning Manager (Supply Chain)

1/2022 – 8/2022

- Birthed and implemented a strategy that increased stock coverage by 1 month and reduced stockouts by 30%
- Collaborated on commercial strategy and market access meetings for the rollout of Jevtana - A novel antineoplastic agent for the management of Stage III prostate cancer.
- Coordinated monthly cross-functional meetings with 25 senior business leaders to develop a commercial strategy.

### PILLSPLUS PHARMACY

Lagos, Nigeria

#### Branch Team Lead

9/2020 – 3/2021

- Pioneered pharmacy Operations and Customer Relations management improvements which increased revenue by 50% in 6 months.
- Evaluated market position and developed market penetration strategies for a neighborhood pharmacy in Lagos Nigeria

## VOLUNTEER EXPERIENCE

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### EDET AMANA FOUNDATION

Lagos, Nigeria

#### Director of Health Services

01/2019 - Present

- Led interventions in maternal and child health and the remodeling of a Primary Health Center in a rural community in Akwa Ibom state, Nigeria that caters to the health needs of over 1000 people

## AWARDS & SKILLS

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- **Skills:** Microsoft Office, Power BI, Python, R, DAX, Tableau, MySQL
- **Test Scores:** GRE: Verbal Reasoning – 164; Quantitative Reasoning – 163
- **Three-time recipient of Total E&P National Scholarship** – Award by Total E&P Plc to the **top 5%** of Nigerian Undergraduates in STEM-based courses.