

## **ZACHARY OGLE**

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### **EDUCATION**

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#### **YALE SCHOOL OF MANAGEMENT** **Master of Business Administration (MBA)**

**New Haven, CT**  
**2024**

- Founder, EtA club; Co-President, Veterans Club; High distinction in economics and strategy coursework

#### **PRINCETON UNIVERSITY**

**Princeton, NJ**  
**2015**

##### **Bachelor of Arts, Princeton School of Public and International Relations**

- 2 years on Varsity Lightweight Crew Team; Supervisor for Office of Annual Giving and Aquatics Program

### **PROFESSIONAL EXPERIENCE**

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#### **AQC TRAFFIC CONTROL SOLUTIONS** **MBA Intern**

**Atlanta, GA**  
**Summer 2023**

- Developed a low-code database to digitize dispatch, payroll, and billing saving est. 30 man-hours per week
- Sourced and integrated offshore contractor into back-office functions, liberating 10 man-hours per week
- Integrated customer, payroll, and scheduling data into manpower model instrumental to \$180k EBITDA increase

#### **RELAY INVESTMENTS** **Summer Intern**

**Boston, MA**  
**Summer 2023**

- Drafted investment memos for 3 acquisitions and 1PortCo reraise, informing IC decision to allocate \$1m in capital
- Evaluated CIM forecasts, IC notes, and past company performance to educate new principals on PortCo performance

#### **SOUTH CAROLINA AIR NATIONAL GUARD** **Flight Commander, Combat Fighter Pilot, Captain**

**Columbia, SC**  
**2020 - 2022**

- Supervised team of 13 enlisted airmen responsible for implementing \$5M annual sustainment program of pilot helmets, parachutes, and other flight gear; trained and certified emergency procedure instructors
- Led 10-person, cross-functional team of pilots, mechanics, and electronics techs responsible for 24/7 homeland defense mission; resulted in 0 missed taskings and 100% adherence to required readiness status
- Conducted 20+ interviews with squadron pilots to develop and build support for research-based, gender- and race-blind approach to hiring pilot candidates; ratio of interviewees deemed high-potential rose from 15% to 75%

#### **Mission Ready Fighter Pilot, 1<sup>st</sup> Lieutenant**

**2018 - 2020**

- Integrated squadron commander priorities, USAF-mandated currencies, and individual training requirements for 50+ pilots to schedule \$22M+ annual flying program; enabled certification of 5 new pilots and 3 new instructors
- Reviewed threat guides, weapons testing reports, and tactics manuals to develop reference materials used daily by 30+ instructors and 20+ line pilots; improved pilot performance in exercises and combat deployments

#### **Student Pilot, 2<sup>nd</sup> Lieutenant**

**2016 - 2018**

- Air-to-Ground Top Gun (best bombing); Distinguished Graduate (top 10 of 120+ grads) at Officer Training School

#### **STRATEGY&** **Associate**

**Florham Park, NJ**  
**2015 - 2016**

- Used SEC filing data, internal firm estimates, and open-source data to determine market size and competitive landscape for 10+ product categories – influenced \$50M investment for consumer-goods manufacturer
- Managed FTE-savings model for proposed utility acquisition; helped client determine bid for >\$8B acquisition

### **ADDITIONAL INFORMATION**

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- Supervised 80+ youth and directly mentored 5 pre-teen boys at reduced cost after school program
- Additional training: Wall Street Prep courses in Accounting, Financial/LBO modeling, and PowerPoint use
- Interests: cooking, travelling, and avid snow and wake boarder